



## Fact Sheet

### DECLUTTERING FOR A SUCCESSFUL SALE

When you de-clutter for sale, it gives you the capacity to show off the spaciousness and make the rooms feel bigger and lighter.



### BENEFITS OF DECLUTTERING BEFORE SALE

- Removing personal photos and clutter makes a prospective buyer feel like less intrusive and they can imagine themselves living in the space.
- Styling for sale is going to pay off and you can't style a property for sale without decluttering first.
- Less to move, meaning faster and cheaper Removalist.
- What you take, you know you want in the new home.
- Opportunity to get rid of the old and replace with new.
- Living in your decluttered home during the sales process will reduce your stress.

### STRATEGY

To get started on your de-clutter, we suggest:

- Allocating one room per day
- Delegating certain spaces to other family members
- Sorting items into 3 piles - Keepers / Donate / Throw

### WHAT YOU WILL NEED

- ✓ Garbage bags
- ✓ Plastic storage tubs (or moving boxes) for sorting and packing
- ✓ Bubble wrap and/or butcher's paper
- ✓ A texta/marker
- ✓ Packing tape
- ✓ Skip Bin (in some instances!)

### DECLUTTERING ROOM BY ROOM

#### Kitchen

- Clear all the clutter off your fridge - doors and top.
- Clear all the horizontal spaces, you'd be amazed how much bigger the kitchen can look with clear benches.
- Make sure those fixed appliances and splashback are sparkling.
- Pack away large unattractive appliances taking up too much space.
- If there is no microwave provision; pack it away.

#### Living Rooms

- Removing all the clutter from bookshelves, TV units and walls will give a sense of space.
- Leave enough to show the potential of the room.
- Move extra furniture out (the side tables might not need to be there, the extra armchair etc. The aim is spacious potential).
- Remove extra electric cables



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*We are your partner when selling*

### Bedrooms

- Make all the beds.
- Clear all the toys and clutter into tubs or remove all together.
- People will open wardrobes, so maybe clear some shelves to show how much storage you have. Start by packing away clothes that are not worn often such as out of season clothes or special occasion pieces.

### Bathrooms

Apart from clean, make sure those mirrors are sparkling and there is no clutter in the cupboards, as people check for storage space. Ensure that the vanity, shower and bath are free of the everyday essentials with the exception of a nice soap.

### Outdoors

Do a quick sweep to get any balls, toys, bats and empty flower pots out into hard rubbish  
People will check the shed and garage for storage space, so make it as neat and tidy as you can.

### SOME HELPFUL HINTS

#### Get a head start on the packing

When you have worked out what you value, use and appreciate pack away what you can in boxes. What can you relocate to your new home, storage unit or to your garage? As you've already done a lot of the work it can reduce stress when you do sell as well as help with the presentation of the property.

#### Memories you can't part with?

No problem! Just pack them in a separate box, or better still, get them out and display them at the new place so you can enjoy those memories every day.

#### Things belonging to other people

Moving is the perfect time to get people to come and get things from your home that you have been storing for them. If it's bit and pieces, big and small try to organise it a bit so each person's things are in one place. Even sending them a photo and asking: 'do you still want this?' might spur them into action.

#### Target the "usual" suspects

These are easily disposed of such as unused kitchen appliances, extra blankets, pillows and coat hangers.

#### Sell or give away items online

Use websites such as Ebay, Gumtree, Facebook or Freecycle.

### CLEANING

After moving things around, you'll probably discover hidden cobwebs, dust, and bugs - especially in those easy-to-forget areas. Remember to check:

- Light fittings (those pesky oyster lights can attract a lot of bugs) and light switches
- Door jambs and handles
- Windows, window sills and skylights
- Window coverings and venetian blinds
- Polish woodwork
- Skirting boards
- Carpets (Steam cleaning can do wonders)
- Heavy curtains (removing these will let in more light and make rooms more spacious)

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